

# PRESS RELEASE

## STAZO appoints new distributor of its marine theft protection products in Denmark

STAZO marine equipment b.v. in the Netherlands has appointed Palby Marine as its new distributor for all STAZO® marine theft protection products in Denmark. As from this date forward Palby Marine will be responsible for the distribution and warehousing of this product line in Denmark.

With over 10.000 different marine products in stock Palby marine is an important player on the Danish marine market. About 500 professional customers get their marine orders on a frequent basis from the Palby warehouse, located in Kolding. Already last year our managing director started communicating on an event of some mutual friends. "It turned out they are perfectly fitting in our sales strategy for these products", said Martijn Provily, export manger of STAZO in the Netherlands. "It looks like we have the very same attitude and marketing approach. We are used to an open communication with our suppliers and customers like STAZO and to supply the best products available", claims Bjarne Carlsen, managing director at Palby Marine. All STAZO® marine theft protection products will soon be published in the digital catalogue. More information on all STAZO products on [www.stazo.nl](http://www.stazo.nl)



Office and warehouse in Palby



Mr. Bjarne Carlsen



**STAZO marine equipment b.v.** Hendrik Ido Ambacht (NL)

**[www.stazo.nl](http://www.stazo.nl)**